

COUNTER OFFERDocument updated:
June 2021

The pre-printed portion of this form has been drafted by the Arizona Association of REALTORS®. Any change in the pre-printed language of this form must be made in a prominent manner. No representations are made as to the legal validity, adequacy and/or effects of any provision, including tax consequences thereof. If you desire legal, tax or other professional advice, please consult your attorney, tax advisor or professional consultant.



1. This is a Counter Offer originated by: ☐ Seller ☐ Buyer ☐ Landlord ☐ Tenant
2. This is a Counter Offer to the ☐ Offer ☐ Counter Offer dated _____ between the following Parties:
MO/DA/YR
3. Seller/Landlord: _____
4. Buyer/Tenant: _____
5. Premises Address: _____
6. Acceptance of the above Offer and/or Counter Offer is contingent upon agreement to the following:
7. _____
8. _____
9. _____
10. _____
11. _____
12. _____
13. _____
14. _____
15. _____
16. _____
17. _____
18. _____
19. Terms of Acceptance: Unless acceptance of this Counter Offer is signed by all parties and a signed copy delivered in person, by mail, facsimile or electronically, and received by the originating party's Broker named in the Contract Section 8q or 9a as applicable
20. by _____ at _____ ☐ a.m. ☐ p.m., Mountain Standard Time, this Counter Offer shall be considered withdrawn.
21. Except as modified by this Counter Offer, all other terms and conditions of the above referenced Offer/Counter Offer(s) shall remain
22. unchanged and deemed accepted. Until this Counter Offer has been accepted in the manner described above, the Parties understand
23. that the Party originating this Counter Offer may withdraw the offer to buy, sell, or lease the Premises.
24. The undersigned acknowledges receipt of a copy hereof.

26. _____ Date: _____ Time: _____
27. ☐ Seller ☐ Buyer ☐ Landlord ☐ Tenant
28. _____ Date: _____ Time: _____
29. ☐ Seller ☐ Buyer ☐ Landlord ☐ Tenant

30. ☐ RESPONSE

31. An additional Counter Offer is attached, and is incorporated by reference. If there is a conflict between this Counter Offer and the
32. additional Counter Offer, the provisions of the additional Counter Offer shall be controlling.

33. _____ Date: _____ Time: _____
34. ☐ Seller ☐ Buyer ☐ Landlord ☐ Tenant
35. _____ Date: _____ Time: _____
36. ☐ Seller ☐ Buyer ☐ Landlord ☐ Tenant

37. ☐ ACCEPTANCE

38. The undersigned agrees to the terms and conditions of this Counter Offer and acknowledges receipt of a copy hereof.

39. _____ Date: _____ Time: _____
40. ☐ Seller ☐ Buyer ☐ Landlord ☐ Tenant
41. _____ Date: _____ Time: _____
42. ☐ Seller ☐ Buyer ☐ Landlord ☐ Tenant

For Broker Use Only:

Brokerage File/Log No. _____ Manager's Initials _____ Broker's Initials _____ Date _____
MO/DA/YR

