



WEST COAST MEDICAL RESOURCES, INC.

(800) 565-6385

www.WestCMR.com



West Coast Medical Resources, Inc. (WestCMR) is the oldest, largest and most respected company in the industry. We have two primary functions within the surgical community;

1. **WE PURCHASE FROM FACILITIES:** We help Hospitals and Surgery Centers manage the issue of surplus surgical DISPOSABLES created when facilities face contract changes (conversions), budget cuts, surgeon preference changing, or even the unreasonable return policies that some manufacturers/distributors enforce. We have specialized in **disposable surgical inventory** (*Ethicon Endo, Covidien, Synthes, Stryker, Gyrus, DePuy Mitek, Bard Davol, Acclarent, Arthrex, etc*) for over 15 years. We help facilities in recovering thousands of dollars where possible. We purchase short-dated and open boxed items. The goal is to prevent facilities from having unused non-moving inventory that, when ignored, eventually expires and ends up in our country's landfills.
2. **WE SELL TO FACILITIES:** WestCMR *also* sells disposable surgical supplies at discounted prices. It makes sense for an entity to manage the needs (and excesses) of the surgical community and WestCMR has a grasp on this niche. We find and address surplus surgical supplies throughout the U.S. and find new homes for these products within our client base. The across-the-board savings are substantial. Our company is "on the move" and we are growing rapidly. Consequently, we have made the monumental decision to introduce the majority of our inventory to the domestic online world as of 2012. Currently, we have our entire Synthes inventory online. Our customers have secure logins that allow for quick, safe, and easy ordering with *real-time* inventory.

Here's how to LIQUIDATE Surgical Supplies with WestCMR:

1. Send us a list of non-moving surgical inventory via email or fax – we then evaluate the list based on the following:
 - a. Current & future demand from our customers
 - b. Condition of supplies (i.e. sealed cases vs. loose items, etc)
 - c. Quantities on hand
 - d. Most importantly, expiration dates
2. We send you a proposal/purchase order within 72 hours of receiving your list
3. Once the proposal is accepted, please email (or fax if needed) the signed Purchase Order and Bill of Sale
4. We will send a FedEx call tag so the supplies can be shipped out us, at no cost to you. If the shipment is at least one pallet we will arrange and pay for freight
5. Our payment terms are net30 from when we receive the supplies
6. Once we receive the supplies, all liability is transferred to WestCMR.

**** There is no fee to work with us ****

You can ONLY benefit by recouping some of your initial investment.

Jon Bird / WestCMR, Inc.
jmbird@westcmr.com / **800-565-6385**
Midwest Acquisitions Manager

Steve Shepherd / All-Star Ventures, Inc.
shep4604@aol.com / **371-695-6885**
Indiana REP