

Name \_\_\_\_\_ Date \_\_\_\_\_

## **Quarterly Report on Belkiv Ltd. Warsaw, Poland**

### **Overview**

Sales of this company's steel have continued to be very strong, especially overseas. It has already exceeded its quarterly year-to-date profit goal by 30% and anticipates profits for the year of about €400 million - 12% over last year. At the same time, production costs have experienced a decrease of 34%. As a result analysts have grown more optimistic in their predictions for the corporation.

### **Risks**

Steel is a globally traded commodity whose price can change suddenly. Such change could impact the company in a way that may not be beneficial. Belkiv moreover faces emerging competitors from Southeast Asia with lower operating costs. It will have a continuing need to many large and costly investments in manufacturing technologies to remain competitive with them.

### **Outlook**

The overall outlook for the company is positive, and we can recommend purchases of its shares.

### **Further Information**

For in-depth analyses of the company and its stock price movements, go to our website at [www.belkivinvestments.com](http://www.belkivinvestments.com). Those interested in a purchase of the company's stock should do so through our investment affiliate, Blake Assets Group, listed on the second page. Belkiv Ltd. and its Irish subsidiary Selkov Shamrock Ltd neither offer its shares directly to the public nor sell in any public stock market on or offline.

Name \_\_\_\_\_ Date \_\_\_\_\_

1. What is NOT indicated about Belkiv's business performance?
  - a. revenues have risen
  - b. expenses have fallen
  - c. market share has expanded
  - d. estimates have improved
  
2. What are those who want to invest in Belkiv Ltd. recommended to do?
  - a. visit a website
  - b. contact the company directly
  - c. make an inquiry to an associated company
  - d. purchase stock through a broker
  
3. How are Belkiv's sales doing overseas?
  - a. very well
  - b. average
  - c. poorly
  
4. How long is a quarter of a year?
  - a. 1 month
  - b. 2 months
  - c. 3 months
  - d. 4 months
  
5. If Belkiv buys merchandise for \$100 and sells it to customers for \$150, what is the company's profit?
  - a. \$50
  - b. \$100
  - c. \$150
  - d. \$250
  
6. If Belkiv's profit goal was \$2,000,000 this quarter, how did they do according to the report?
  - a. \$600,000
  - b. \$2,000,000
  - c. \$2,600,000
  - d. \$3,000,000
  
7. What were Belkiv's profit last year?
  - a. 12% more than 400 million Euro
  - b. 12% less than 400 million Euro
  - c. 400 million Euro
  - d. 30% more than 400 million Euro

Name \_\_\_\_\_ Date \_\_\_\_\_

8. It costs Company A £100 to make tires. The company sells the tires to tire shops for £120. The tire shops sell the tires to customers for £200. What is the **production costs**?

- a. £100
- b. £120
- c. £200
- d. £420

9. How much have the production costs decreased?

- a. 30%
- b. 12%
- c. 34%
- d. 400 million Euro

10. How do analysts feel about the company's future?

- a. Their predictions are optimistic.
- b. Their predictions are negative.
- c. Their predictions are the company will go out of business.
- d. Their predictions are the company will remain the same.

11. If the price of steel changes, how does it affect the company?

- a. It may be good for the company.
- b. It won't affect the company.
- c. It may be bad for the company.
- d. It could be bad or good for the company.

12. Why is Belkiv worried about their competitors in Southeast Asia?

- a. They are far away.
- b. It is cheaper for them to run the business.
- c. Their factories are larger.
- d. They have more employees.

13. How does Belkiv plan to stay competitive with their competitors in Southeast Asia?

- a. They plan to open a factory in Southeast Asia.
- b. They plan to sell their products at a cheaper price.
- c. They plan to sell more merchandise.
- d. They plan to make better merchandise.

14. How should someone buy stocks in Belkiv?

- a. Purchase them through Belkiv
- b. Purchase them through Blake Assets Group
- c. Purchase them through Selkov Shamrock Ltd.
- d. Stocks are not for sale



Name \_\_\_\_\_ Date \_\_\_\_\_

Use the words from the Word Box to complete the sentences below.

anticipate	production costs	exceed	prediction	beneficial	globally	emerging
manufactures	subsidiary	competitors	technology	impact	profit	analysts

1. Since Bill passed all of his tests, he \_\_\_\_\_ his parents will buy him a present.
2. If I learn English, it will be \_\_\_\_\_ to me when I look for a job.
3. Toyota \_\_\_\_\_ cars.
4. Universal Lighting Technologies is a \_\_\_\_\_ of the Panasonic Company.
5. Sony and Toshiba are \_\_\_\_\_.
6. Cars are sold \_\_\_\_\_.
7. If companies don't make a \_\_\_\_\_, they will go out of business.
8. Jason scored the highest on his college entrance exams, so the \_\_\_\_\_ is he will be accepted.
9. The \_\_\_\_\_ have to look at everything from the company to decide its future.
10. If a company's \_\_\_\_\_ are low, they can make a lot of money.
11. It took a lot of \_\_\_\_\_ to make video games improve from past generations.
12. The science test is difficult so I hope to \_\_\_\_\_ my goal of getting a 70% on the test.
13. If children don't listen to their parents, it could \_\_\_\_\_ the children in a bad way.
14. Juan's music group is \_\_\_\_\_ in the United States and Canada.



Name \_\_\_\_\_ Date \_\_\_\_\_

1. Have you **exceeded** your goals on a test?
2. What do you think would happen to the earth is a meteor **impacted** the earth?
3. Who are 4 of Mitsubishi's **competitors**?
4. Are Sony and Honda **competitors**? Why or why not?
5. Do you know when a music group or popular person started to **emerge** in your country?
6. What does Sony **manufacture**?
7. Is it possible for a Toyota to **manufacture** something other than cars?
8. What is a **global** problem?
9. What is a **subsidiary** company?
10. What are three things that **technology** has been used to improve?
11. Where would you like to see **technology** used to improve something for the future?