

# WISDOM JOURNAL

## DAY 66

### SUBJECT: SUCCESSFUL PEOPLE CHANGE THEIR METHODS

I have discovered one thing while being around successful people. They are **ALWAYS** changing their methods to stay **RELEVANT** to the times. This is the **ONLY** thing they change. They do not change their work ethic.

They do not change their work habits. They do not change their routine. After many conversations with successful people I've adopted this concept. I can honestly tell you that this blueprint to success **WORKS!**

Everyday I look forward to adopting **NEW** methods on managing my time, scheduling vacations, reaching out to customers, building relationships and increasing my happiness. I've seen successful people become failures because they **REFUSED** to do what was different and relevant.

If you are looking to stay successful or become successful, be willing to adjust your **METHODS**. A method is a **WAY** of doing things. In the 1970's people built their retirement by working for a job for 30 years, hoping to get a pension. In 2018 that method of preparing for retirement is obsolete.

In today's time companies are not loyal. Social security is not guaranteed and job security is a fleeting thought. The most **EFFICIENT** way to prepare for retirement in 2018 is to build a business or invest in liquid assets. This is the easiest time in American history to build a business.

The individual who **REFUSES** to adjust their methods in preparing for retirement in 2018 will not be able to afford to retire down the road. When people change, change your methods. Whatever changes around you, change your methods to stay relevant.

**STAYING RELEVANT WILL KEEP YOU  
SUCCESSFUL!**

**TAKEAWAY:** Successful people will become failures when they **REFUSE** to change their ways and update their methods.

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