THE HIGHER YOU GO THE COLDER IT GETS

By: Fountain Hendricks

Being promoted is a blessing. Moving higher on the corporate latter is a wonderful achievement. Being exalted is an amazing accomplishment. However, it is important to consider that the higher you go up the colder it gets.

The word cold in this context is not referring to the temperature in the air. It is referring to the **CLIMATE** of an environment. A cold environment implies that there is a culture of **HARSHNESS** and **CRUELTY**.

You may be thinking, is this true? It may be hard to accept but it is true. If you go from a staff worker and mature to a Supervisor, eventually evolving into a Manager and blossoming to a Director, the treatment **CHANGES**. The perks get better but the treatment gets worse.

Something strange happens when you move up in your career. The more responsibility you have to carry the **LESS** merciful people are toward you. As crazy as this sounds, it is very true.

Common sense would suggest that people would be more merciful as your work load increases. This may be applicable to your personal life. However, in the business world this is **NOT** applicable.

IT'S COLD

The higher you go up, people become less patient with you. The higher you go up, people's tolerance for your mistakes and errors decreases. The higher you go up, the less people think about your feelings. The higher you go up, a heavier demand is placed upon your shoulders.

This is very important to realize when you are pursuing a career because if you are not prepared to handle the chill you won't keep the position.

PREPARE FOR THE CHILL

Before David became the King of Israel he was a Sheppard boy caring for sheep. The Lord promoted David from the pasture to the palace. When he went to the palace he was Saul's minstrel. His assignment was to play the harp and give Saul peace when he was troubled.

Some time after David's promotion he was exalted to become Saul's armor bearer. Saul favored David. He took a liking to him. However, something very interesting began to happen. As David began to go higher in power and prestige Saul's warm affection toward David turned into a bitter, cold relationship.

As God kept promoting David in Saul's kingdom, the chill started to come. What was once an affectionate loving and gentle relationship became a hostile and scary affiliation. Saul hated David to the point where he wanted to kill him. David did nothing wrong. He just grew in power and prestige. He had to run away from the palace

and hide in other places of the country because Saul wanted him dead.

Reference:

1st Samuel 16:1-23

1st Samuel 18:1-16

1st Samuel 19:1-24

In business, do not expect things to get easy. Do not expect the love to grow. Do not expect people to understand and have mercy for you. This is the burden you have to carry going higher. The money is great, the perks are good, the title is nice, however, the mercy is **GONE!**

EXPECT IT

This teaching is not to scare you away from going higher in your career. It is meant to prepare you for what is to come. Most people who reach the plato of greatness within their respective profession do not understand nor expect this.

If you can expect it, you can prepare for It. Prepare your mind to experience the chill. Prep your body to stay healthy so you can handle the stress.

Organize your life so you won't be overwhelmed with the stresses of power. God wants you to be in power. He commanded you to walk in dominion but it is your responsibility to **LEARN** what this means and how to handle what comes with it.

People stay in power because they're not surprised by what can happen and what will happen. They expect the worse to happen while preparing for the best to arrive.

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