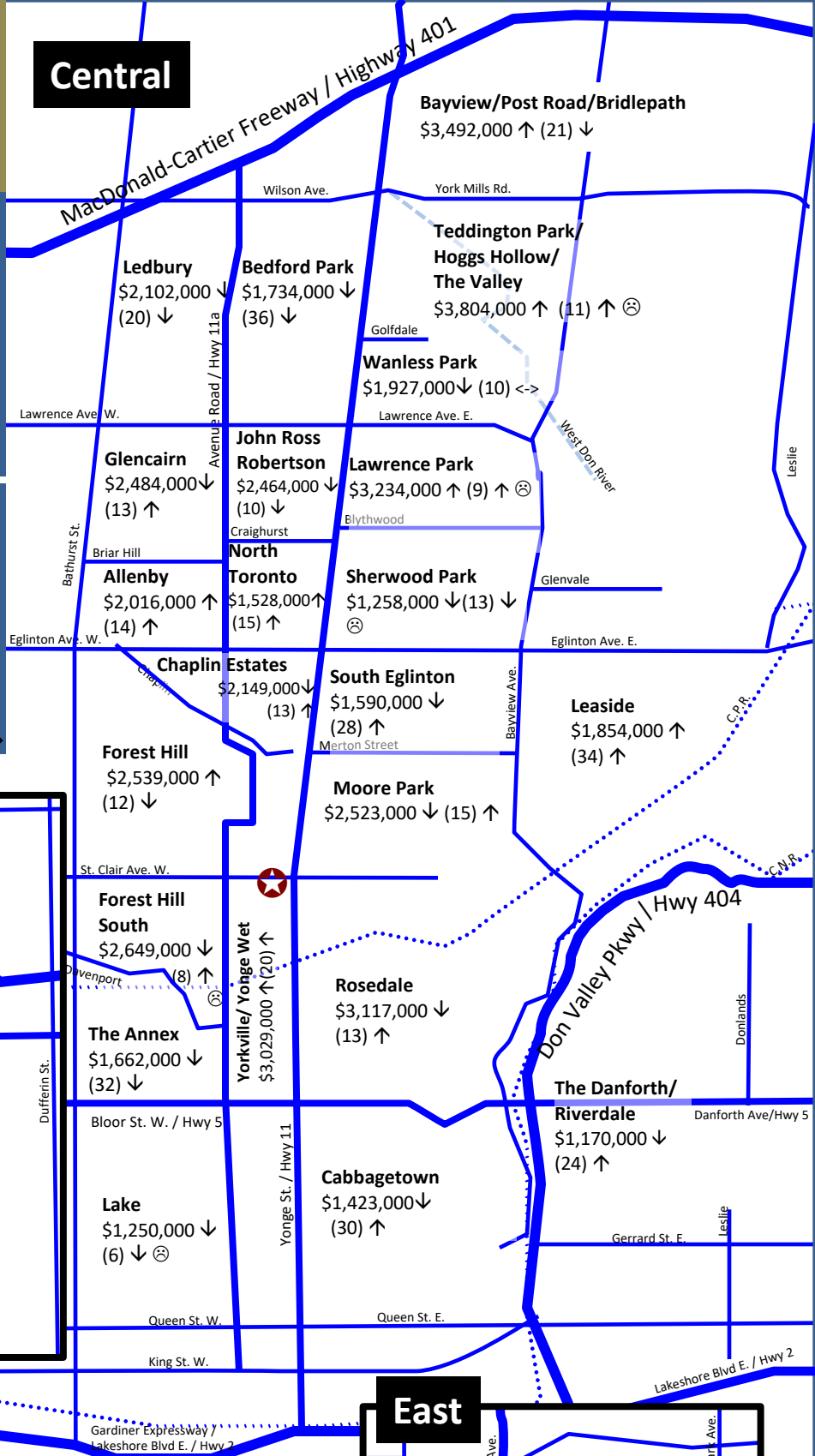
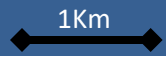


**Central**

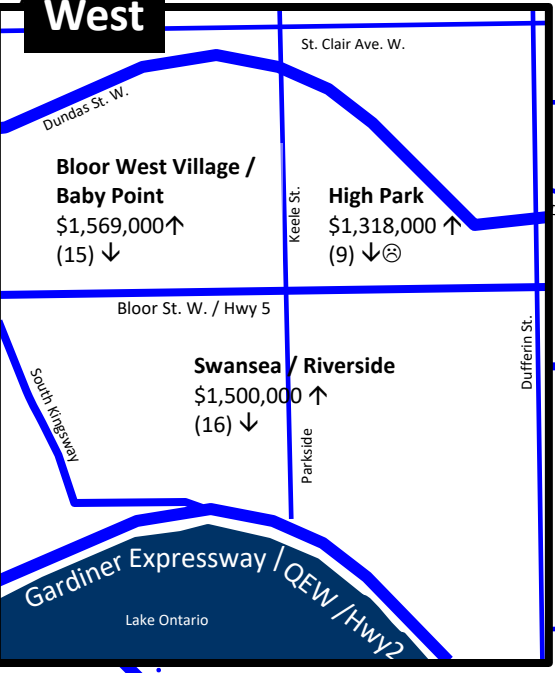
**Average Freehold House Prices**  
 (central Toronto neighbourhoods)

**October 1, 2018 to December 31, 2018**

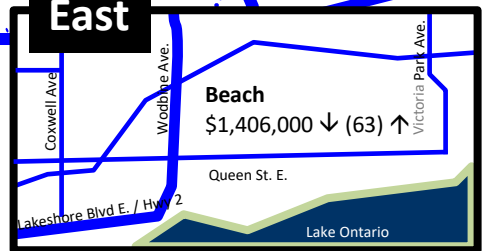
**Legend**  
 \$ = Average House Price  
 () = Volume of Houses Sold  
 ↑ = Change from previous quarter  
 ⊕ = Average not indicative of major change. ( Please contact us for details.)  
 ☆ = Our office.



**West**



**East**



This map shows average selling prices for specific neighbourhoods. Figures are based upon Toronto Real Estate Board Multiple Listing Service© statistics, and are simply an indication of trends. They should not be applied to a specific home or situation. If you wish to know changes and trends for your neighbourhood or street, please call Barbara or Imre at your convenience. Stay tuned for more.

*Our strategic services have proven essential for hundreds of buyers and sellers at accomplishing their financial goals and aspirations. Contact us today for efficient, calm and practical help.*



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*\*\*These maps represent the average prices of freehold houses only. If you, or someone you know, would be interested in similar statistics for condominiums, please contact us directly.*



## A very happy and prosperous New Year to all!

Toronto is in the midst of a lot of changes. Notably: deregulation, high-density rezoning and buyer demand has led to a massive amount of condominium development that continues to have a impact on the freehold housing market. Newer buyers looking for low prices are faced with more choice where there has been little before. This is reflected by a lot of activity and rising prices in condos as well as relative predictability in house sales.

Geographically, the further you get away from the chaos of Yonge and Eglinton (the relative centre of the city) the busier things are in terms of home sales.

Another important factor is that new housing developments opening up in the 905 are bringing more choice to the massive amount of buyers out there. Note that we are experts at relocation and we work much more than downtown. All of this is to be expected and is healthy.

## SOME TRENDS THIS QUARTER

- Generally, pricing is still very high compared to 2 years ago, particularly in premium neighbourhoods
- Eastern Toronto is experiencing a lot of activity, especially away from Yonge
- Condo prices and volumes are increasing significantly compared to freehold homes generally

The key to success in Real Estate is patience, and a keen understanding of process and market forces. In all cases, our help in deploying effective marketing strategies and managing rapid turn-around of accurate information is necessary now more than ever.