

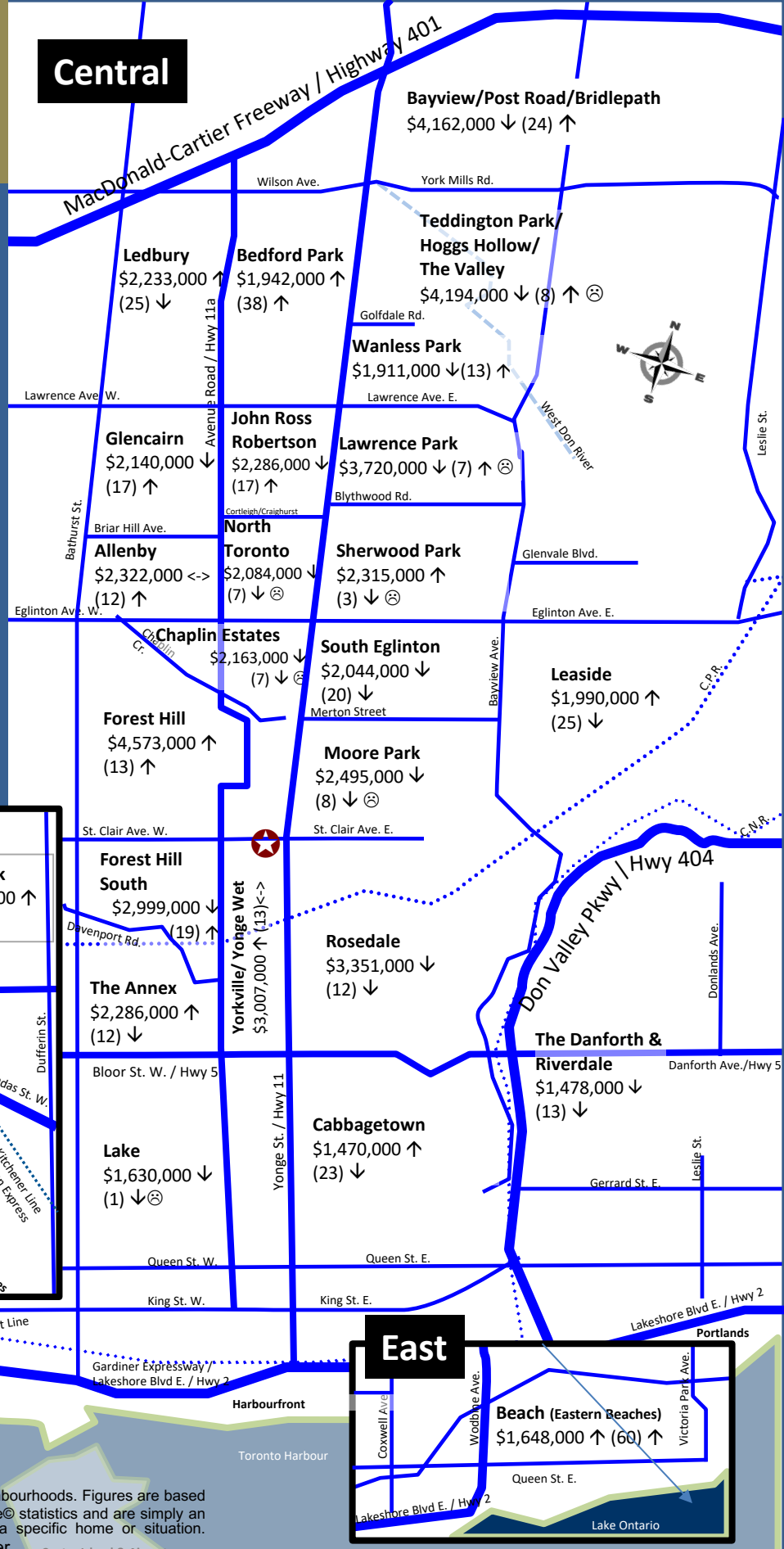
Central

**Central Toronto:
 Average Freehold
 House Prices
 January 1, 2020 to
 March 31, 2020**

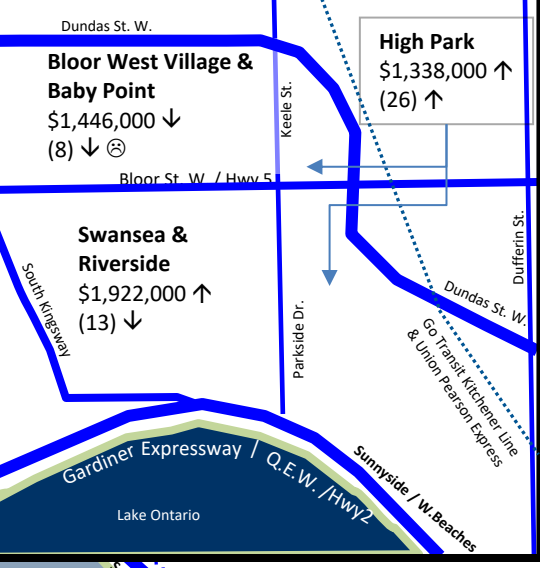
Legend
 \$ = Average House Price
 () = Volume of Houses Sold
 ↑ = Change from previous quarter
 ⊕ = Average not indicative of major change.
 ☆ = Our office.

1km | _____ |

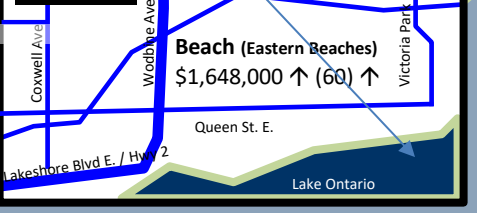
**These maps represent the average prices of freehold houses only. If you, or someone you know, would be interested in similar statistics for condominiums or other neighbourhoods, or want to know changes and trends for your own neighbourhood or street, please call Barbara or Imre at your convenience.*



West



East



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Our strategic services have proven essential for hundreds of buyers and sellers at accomplishing their financial goals and aspirations. Contact us today for efficient, calm and practical help.

Help for troubled times.

This is not a list of tips - we are not health experts. We are too practical for anything else - and besides that you can read all about our corporate policy elsewhere. We are happy to discuss case by case issues directly and offer several customised services, accordingly.

What we want to convey to you now is to that we remain unwavering in our commitment to providing compassionate, seasoned and honest support to you, our dear friends, family and colleagues. Although these are times of unprecedented uncertainty, we can offer some true hope. You may not know this, but both of us have lived and survived through several dark economic cycles in our lives, we have both been in multiple life-threatening situations ourselves and have known and lived through true despair. We are here today because of love for what we do and the love for and of those around us.

Be confident in each other, be supportive of those in need, live healthy and embrace the certain hope that we will all emerge on the other side of this stronger than before. **This has an end and indeed a new beginning to follow.**

The Market.

How do we know that things will get better? Because we have seen many drops, slowdowns and even crashes before - always followed by rebirth - over many generations. What is unprecedented here is all about timing and universality. Yes, the speed of what is happening, right in front of our eyes, has never happened before, nor has the entire economy been brought to a halt in a matter of days. But also unprecedented is the the government and institutional response in relatively short period of time. Also notable is the simple fact that nearly everyone is affected, and responding - including companies, governments and all levels of society. Historically, recoveries are more prolonged due to slow changes and disparate groups effected, which is not the case here.

What we cannot do at this time is to predict with firm certainty what is going to happen in the short-term - *and nobody can* (it is safe to ignore much of the prognostication of those who make a living by selling alarmist headlines).

In the long-term there are some leading indicators to note. These include the simple fact that: interest and lending rates are lower than any time in history, on a practical level the logistics of buying and selling homes has changed, and may in fact be accelerating in its simplicity, new home and condo construction is nearly frozen, and migration of overseas buyers is evolving rapidly. The trend to watch is what happens through the coming months - remember that real estate trends are only measured across many months.

We are here for you. We are happy to discuss your specific situation and aid you and your family with advice, tools and support.

