# BULD YOUR BRAND

LAUNCH YOUR
BUSINESS

IDEA → BRAND → LAUNCH

PROJECT CARE: TEENS CAN BUILD FALL 2025 Cohort





## Brand Marketing

BRAND Who You Are/Personality (story, vibe, promise)

MARKETING How You Share It (promotion, being seen by buyers)

BRANDING RECOGNITION



### WHY BRANDING MATTERS



STAND OUT FROM THE CROWD



BUILD TRUST



BE REMEMBERED





### BRANDS & TAGENES



CLOTHING, JEWELRY, CHARTER SCHOOL, RECORDING STUDIO, BIBLE STUDY, CLINIC, SPORTS MEDIA, SKINCARE

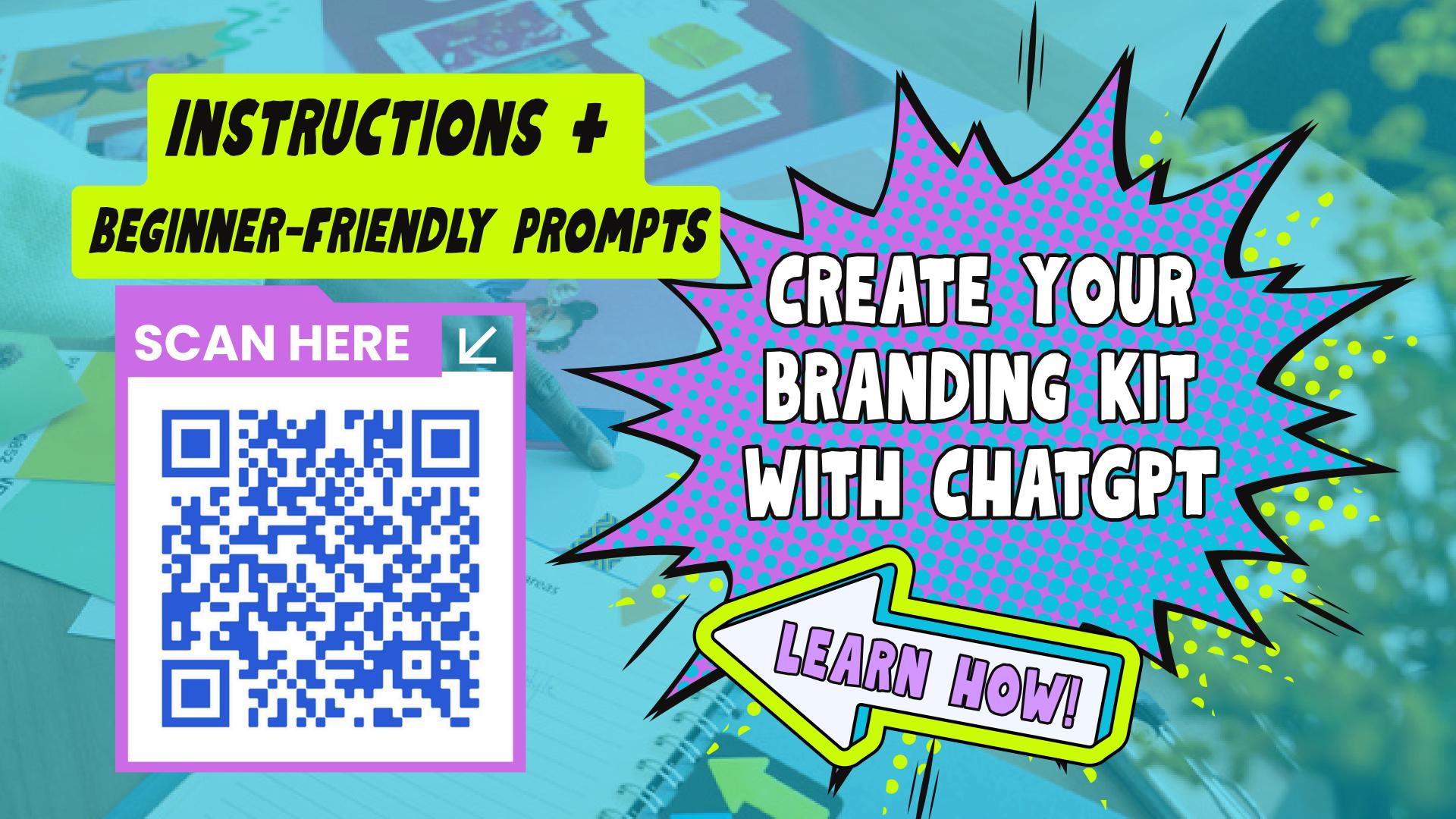
### JUST DO IT.





When it absolutely, positively has to be there overnight.





I'm a teen starting my first business selling handmade jewelry. Create a simple brand kit.

That's exciting—congratulations on starting your first business! A brand kit will help your jewelry line look professional and consistent, whether on social media, packaging, or a website. Since you're just starting out, I'll keep it simple and easy to use.

### Simple Brand Kit for Your Handmade Jewelry Business

### 1. Brand Name & Tagline

- Name Idea: Shine & Thread (you can swap with your own chosen name)
- Tagline: Handmade jewelry that tells your story.

### 2. Logo

- Simple Logo Concept:
  - A minimalist wordmark using your brand name in a clean font.
  - · Add a small icon (like a star, thread, or gem shape) above or beside the name.
  - Free tools: Canva, Looka, or Hatchful can help you create one fast.

### 3. Colors

Choose 3–4 colors you'll always use:

- Main Color: Soft gold (#D4AF37) represents jewelry & elegance
- Accent Color: Blush pink (#FADADD) youthful & trendy
- Neutral Base: Warm beige (#F5F5DC) background and packaging
- Optional Contrast: Deep teal (#006D77) adds ↓ Jern pop

### 4. Fonts

Use two consistent fonts:

- Heading / Logo: Playfair Display (classic, stylish)
- Body / Captions: Montserrat or Lato (simple and easy to read)

### 5. Photography Style

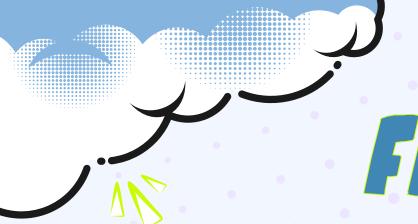
- Lighting: Bright, natural light (near a window)
- Backgrounds: Neutral (beige, white, or marble) to keep jewelry the focus
- Style: Mix close-ups of jewelry details + lifestyle shots of people wearing them

### 6. Social Media Aesthetic

- Filters/Editing: Keep photos bright, soft, and consistent
- Content mix:
  - 40% Product close-ups
  - 30% Lifestyle/people wearing jewelry
  - 20% Behind-the-scenes (making jewelry)
  - 10% Fun quotes/brand personality posts

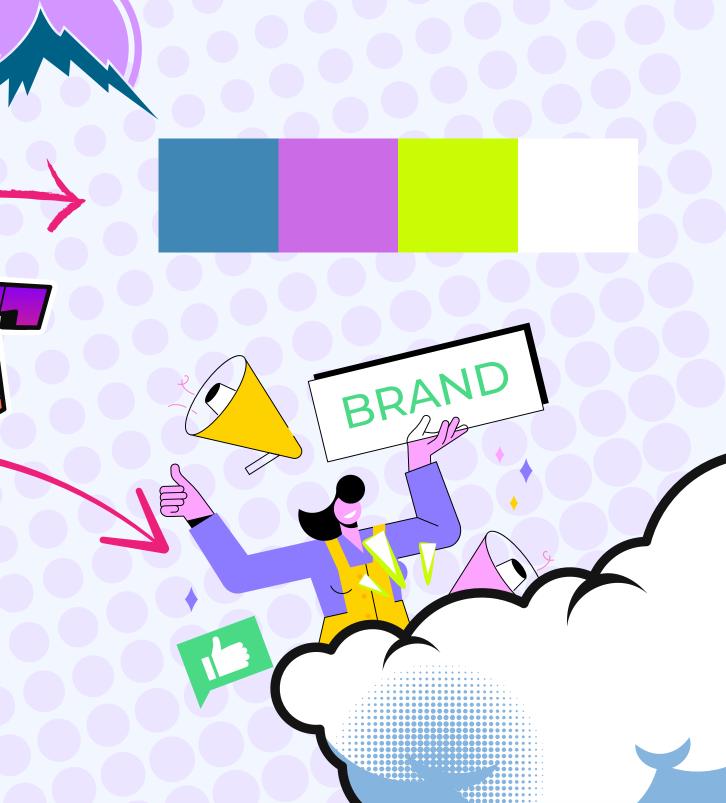
### 7. Packaging

- Simple Options: Kraft jewelry boxes or organza bags
- Add your logo as a sticker or thank-you card
- · Include a handwritten note for a personal touch



### FREE TOOLS TO BUILD YOUR BRAND

CANVA HATCHFUL COOLORS COLOR HUNT GOOGLE FONTS FONTJOY NAMELIX X LOOKA UNSPLASH FAVICON.10



### LET DO SOMETING GUN

AND BUILD YOUR BRANDS AT THE SAME TIME



HOOK, LINE, & CHORUS



TIKTOK
CHALLENGE



INFLUENCER COLLAB

# MIRITIA WOUR BRAND



YOUR BRAND IS YOUR TOOLBOX



EVERY FLYER, POST, OR AD SHOULD LOOK AND SOUND LIKE YOU



CONSISTENCY = RECOGNITION



### BE MUCLIA

FLYERS/BUSINESS CARDS
WORD OF MOUTH
SOCIAL MEDIA (SUPERVISED)
SCHOOL/COMMUNITY EVENTS
TEAM-UPS WITH PEERS
FAMILY & CHURCH

IF THERE ISN'T A SPACE - BUILD IT

# ZERO-BUDGET MARKETING

YOU DON'T
NED
MONEY TO
START!

Clothing: Wear your designs and post pics. Jewelry: Gift to a friend and they promote. Charter School: Host a sports day at a park. Recording Studio: Free sample track offer. Bible Study: Share daily devotionals with invite. Clinic: Share simple health tips on posters. Sports Media: Start a podcast or YouTube. Skincare: Samples traded for reviews/photos.

All free, just using creativity and hustle.

### achatGPT

Create a simple 4 step, zero budget, beginner friendly marketing plan for this brand that can be executed in less than an hour per week. Minimize use of social media as appropriate for entrepreneurs in thier early teens.

Got it 👍 — let's keep this super simple, beginner-friendly, and zero-budget while minimizing heavy social media use (since you're balancing school, life, and your new business). Here's a 4-step plan you can do in less than 1 hour per week:

### 🏄 4-Step Beginner Marketing Plan for Your Jewelry Brand

### Step 1: Word-of-Mouth Starter Pack (15 minutes/week)

- Tell friends, family, and teachers you started a jewelry business.
- Wear your own pieces often people will ask!
- Keep a small "lookbook" (printout or phone album) with photos of your top pieces to show anyone interested.
- Ask happy customers to tell one friend about you.
- Why this works: People buy from people they know. Word-of-mouth is the #1 free marketing channel for new teen businesses.

### Step 2: Simple Display & Community Presence (10 minutes/week)

- . Make a low-cost display at school, church, or community events (just a small tray or box).
- Ask local shops (like a coffee shop, library, or bounded) if you can leave a few business cards or a small



### 4-Step Zero-Budget Marketing Plan

For Teen Entrepreneurs Starting Their Handmade Jewelry Business

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- Ask happy customers to tell one friend about you.

Why this works: People buy from people they know. Word-of-mouth is the #1 free marketing channel for

### Step 2: Simple Display & Community Presence (10 min/week)

- Create a small display tray/box at school, church, or community events.
- Ask local shops if you can leave cards or a display.
- Use Canva's free templates to print business cards.

Why this works: You'll get in front of people where you already are, without needing constant online

### Step 3: One Smart Digital Home (20 min/week)

- Create one simple online home: Instagram or free Canva website.
- Post once a week (new design, behind-the-scenes, or customer pic).
- Bio: "Handmade Jewelry | DM to order."

Why this works: People expect at least one digital spot to find you, but you don't need to live on social

### Step 4: Personal Touch Follow-Up (10 min/week)

- Send a thank-you message after each purchase.
- Offer small incentives: "Bring a friend and you both get \$1 off."
- Keep a list of buyers and reach out with new designs.

Why this works: Customers feel valued, come back, and bring friends.

### Weekly Time Budget

Word-of-Mouth	15 min	
Display/Community Presence	10 min	
One Digital Post	20 min	
Customer Follow-Ups	10 min	
Total	55 min/week	





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Chantelle Kadala, CMO

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