



## Kids in Show Biz..... For parents who want to know.

Overall, I would say that people who work in this industry are caring, kind and sensitive to children's needs. Even so, you must be careful to never put your child or yourself into an uncomfortable situation. If you have a gut feeling about anything, follow your instincts. 99% of the time, you'll be right.

Don't be fooled, some people in this business are great salespeople. Always remember, in this industry there are no promises or guarantees. No one can promise you anything, and indeed, nobody can guarantee stardom.

### **If anyone asks for money upfront, leave their office immediately.**

Legitimate managers and agents work on commission only based on gross earnings. When searching for someone to represent your child meet as many people as you want. Selecting the person who will be guiding your child's career, whether it be an agent or manager is a huge decision and a big commitment on both parts.

Don't be fooled by fast talkers or impressive client lists. These people may have 400 people on their roster but they only really work for their "star clients."

If someone offers you a contract, do not sign it until you fully understand all the terms completely. If you don't understand the terms, consult an attorney. Don't let anyone pressure you into anything.