



PROFESSIONAL PROPERTY MANAGEMENT

UNFURNISHED

LEASE ONLY

FURNISHED

3 PROPERTY MANAGEMENT PLANS

UNFURNISHED MANAGEMENT PLAN

LEASE ONLY MANAGEMENT PLAN

FURNISHED MANAGEMENT PLAN



UNFURNISHED
OWNER MANAGEMENT
AGREEMENT

LEASE ONLY
OWNER MANAGEMENT
AGREEMENT

FURNISHED
OWNER MANAGEMENT
AGREEMENT



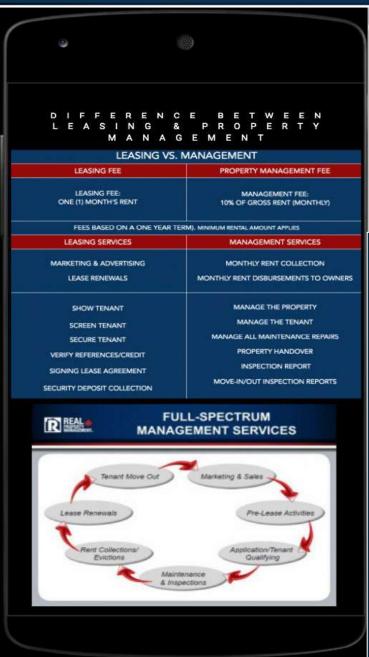
REAL PROPERTY MANAGEMENT ACE
403.816.2308 ace@realpropertymgt.ca www.rpmace.ca

Broker, Real Property Management ACE Independently Owned & Operated Brokerage & Franchise | Calgary AB



WHAT MANAGEMENT PLANS

WHO WHAT **WHERE** WHEN WHY **HOW**





LEASING & PROPERTY MANAGEMENT FEES



UNFURNISHED VS. FURNISHED

FEE STRUCTURE COMPARISON \$3300-4100 RENTAL SCENARIO

Wantity Nest Szenarie	1/2 MONTH'S RENT + 10% MONTHLY MANAGEMENT FEE											
	Diffe	2481	3900	3600	3790	39613	3931	4000	4/90			
Lessing Fee for Each New Toxast of Mounts's Hard	1986	1798	1798	1800	1888	1001	1900	2009	2000			
10's Muntitly Management Fee Managem \$120 per manifes	330	360	200	960	219	2001	261	400	410			
TOTAL Annual Fee	\$5,916	\$4,740	\$5,900	\$6,120	10.290	\$5,480	55,670	36,010	\$6,970			
Annual Amount After Fee Senuctions	\$15.00E	\$10,000	334.000	\$17,000	838,118	\$30,546	\$46,176	\$41,700	\$40,238			
Municity Amount After Fee Deduction	\$8,800	\$2,910	\$3,504	\$1,000	83,010	\$1,282	\$1,148	93,403	E1.519			

rer's Carry Count touch on Property Taxon, Littlern, Condo Feen, E. Other Chever Engerous veri trobuled in the Month

Munify flant Summits	2101	3400	2540	SHOR	3760	3908	2000	400	4100
Lessing Fee for Each Non-Tenare							6		
19% Monthly Management Fee. (Minimum 2575 par repolit)	607	946	801	101	703	193	Ties:	760	379
TOTAL Avenue free	\$1,534	81,712	\$1,990	84,208	16.436	86,864	54,862	88,12	19.54
Annual Amount After Fee Deduction?	836.07N	\$33,54 8	834.82 B	134,89	\$35,96 4	\$36,836	\$17,000	\$28.6 80	\$35,85
Monthly Account After Fee Deduction	\$2,673	12,754	\$2,539	82,919	\$2,997	\$3,076	\$1,199	\$3,24	13.12



PROFESSIONAL PROPERTY MANAGEMENT

MANAGEMENT PLANS

UNFURNISHED
MANAGEMENT PLAN

UNFURNISHED MANAGEMENT AGREEMENT

TO FURNISH OR NOT TO FURNISH?

FURNISHED
MANAGEMENT PLAN

FURNISHED
MANAGEMENT AGREE

LEASE ONLY
MANAGEMENT PLAN

LEASE ONLY MANAGEMENT AGREEMENT

HOW MUCH DOES IT COST?

MANAGEMENT FEES

LEASING & PROPERTY MANAGEMENT FEES



UNFURNISHED VS. FURNISHED

FEE STRUCTURE COMPARISON \$3300-4100 RENTAL SCENARIO

Wantey Next Scanario	1/2 MONTH'S RENT + 10% MONTHLY MANAGEMENT FEE											
	Diffe	2481	3900	36000	3700	3961	3931	4000	4/00			
Lessing Fee for Each New Toront of Mountils Marris	1986	1710	1798	1800	1880	1001	1900	2009	2000			
10's Muntilly Management Fee Minimum \$120 per manifes	330	360	200	960	219	2001	261	400	410			
TOTAL Annual Fee	\$5,916	\$6,740	\$5,900	86,120	10.090	95,460	58,636	36,010	\$6,970			
Annual Annual After Fee Senuctions	\$23,990	\$10,000	334.000	\$17,100	838,118	\$30,546	\$40,070	\$41,700	\$40,238			
Munitity Amount After Fee Deduction	\$8,800	\$2,918	\$3,504	\$1,010	83,010	\$1,282	\$1,148	93,03	E1.519			

"Secon's Carry Costs such as Property Turns, Utilities, Clarks Fees & Other Sharer Expenses not resided in the Monthly Rootal Seconds companies:

FURNISHED: 19% MC		FEI				- 1110	No.		
Monthly flant Scenaria	2001	-3400	2540	SHER	3760	3900	2000	400	4110
Lessing Fee for Each New Yorkers		1		3 6		7	15		-
19% Monthly Management Fee. (Minimum 2175 par report)	607	946	801	101	701	100	Yes	760	379
TOTAL Avenue free	\$7,534	81.710	\$1,000	86,208	16.436	86,864	54,862	88,12	19.54
Acoust Amount After Fee Deduction?	135.07N	\$33,54 A	B)4.82	134,89	\$35.96 a	136.836	\$17,000	\$18.6 80	\$35,00
Monthly Arresont After Per- Deduction?	\$2,675	12,754	\$2,000	82,919	\$2,997	\$3,076	\$1,199	\$3,24	13,12

National Advanture and actions associated in the second are for managinary and the Principle Recognised STC is not for

D SEAL

REAL PROPERTY MANAGEMENT ACE

Billian - Real Property Management ACE : Independently Cornel & Committed Britainings & Francisco, Cargary AB





UNFURNISHED

MUCH DOES PROPERTY MANAGEMENT COST?

ACE

ACCOUNTABLE. COMMITTED. EXPERIENCED.

UNFURNISHED

LEASING & PROPERTY MANAGEMENT FEES

PLACING A TENANT LEASING FEE: (½) HALF MONTH'S RENT

Leasing Fee based on each new tenant placed based on a 1 year term.

MANAGING A TENANT
MANAGEMENT FEE

10% MONTHLY of GROSS RENT

Minimum \$150/month



WHAT DO WE DO?

RPM Services

- ✓ Marketing & Leasing
- ✓ Move-In/Out Inspections
- ✓ Rent collection
- ✓ Maintenance Coordination
- ✓ Online Portal Access
- √ 24/7 Emergency Response
- ✓ Bookkeeping & Property Accounting
- ✓ Year-End Income / Expense Reports



















UNFURNISHED VS. FURNISHED

ACE

WHAT IS THE DIFFERENCE?

ACCOUNTABLE. COMMITTED. EXPERIENCED.

	\Box	-
UN		

EEE CTDI ICTI IDE COMDADICONI

UNFURNISHED					211/				PARIS				
ON ON NISTIES	UNFURNISHED PLAN												
		-	(1/2	(1/2 Month Leasing Fee + 10% Management Fee)									
Monthly Rent Scenario	1500	2000	2500	3000	3500	4000	4500	5000	5500	6000			
Leasing Fee for Each New Tenant (1/2 Month's Rent)	750	1000	1250	1500	1750	2000	2250	2500	2750	3000			
10% Monthly Management Fee	150	200	250	300	350	400	450	500	550	600			
TOTAL Annual Fee	\$2,550	\$3,400	\$4,250	\$5,100	\$5,950	\$6,800	\$7,650	\$8,500	\$9,350	\$10,200			
Annual Revenue After Fee Deduction	\$15,450	\$20,600	\$25,750	\$30,900	\$36,050	\$41,200	\$46,350	\$51,500	\$56,650	\$61,800			
Monthly Revenue After Fee Deduction	\$1,288	\$1,717	\$2,146	\$2,575	\$3,004	\$3,433	\$3,863	\$4,292	\$4,721	\$5,150			

FURNISHED	FURNISHED PLAN (19% Management Fee, Integrated Leasing & Management Fees)										
Monthly Rent Scenario	1500	2000	2500	3000	3500	4000	4500	5000	5500	6000	
19% Monthly Management Fee	285	380	475	570	665	760	855	950	1045	1140	
TOTAL Annual Fee	\$3,420	\$4,560	\$5,700	\$6,840	\$7,980	\$9,120	\$10,260	\$11,400	\$12,540	\$13,680	
Annual Revenue After Fee Deduction	\$14,580	\$19,440	\$24,300	\$29,160	\$34,020	\$38,880	\$43,740	\$48,600	\$53,460	\$58,320	
Monthly Revenue After Fee Deduction	\$1,215	\$1,620	\$2,025	\$2,430	\$2,835	\$3,240	\$3,645	\$4,050	\$4,455	\$4,860	

PROPERTY MANAGEMENT PLANS

UNFURNISHED OWNER MANAGEMENT AGREEMENT

LEASE ONLY **OWNER MANAGEMENT AGREEMENT**

FURNISHED OWNER MANAGEMENT AGREEMENT





UNFURNISHED

MUCH DOES PROPERTY MANAGEMENT COST?

ACE

ACCOUNTABLE, COMMITTED, EXPERIENCED.

LEASING | PROPERTY MANAGEMENT FEES

UNFURNISHED	1/2 MONTH'S RENT + 10% MONTHLY MANAGEMENT FEE										
STAT STATES	\$1,500	\$1,600	\$1,700	\$1,800	\$1,900	\$2,000	\$2,100	\$2,200	\$2,300		
Leasing Fee for Each New Tenant (1/2 Month's Rent)	\$750	\$800	\$850	\$900	\$950	\$1,000	\$1,050	\$1,100	\$1,150		
10% Monthly Management Fee (Minimum \$150 per month)	\$150	\$160	\$170	\$180	\$190	\$200	\$210	\$220	\$230		
TOTAL Annual Fee	\$2,550	\$2,720	\$2,890	\$3,060	\$3,230	\$3,400	\$3,570	\$3,740	\$3,910		
Estimated Amount After Fee Deduction* (Annually)	\$15,450	\$16,480	\$17,510	\$18,540	\$19,570	\$20,600	\$21,630	\$22,660	\$23,690		
Estimated Amount After Fee Deduction* (Monthly)	\$1,288	\$1,373	\$1,459	\$1,545	\$1,631	\$1,717	\$1,803	\$1,888	\$1,974		

^{*}Owner's Need to Factor in: Property Taxes, Utilities, Condo Fees & Other Owner Expenses . Amounts are estimated based on assumptions of a general rental scenario.

ŭ	1/2 MONTH'S RENT + 10% MONTHLY MANAGEMENT FEE										
MONTHLY RENT SCENARIO	\$2,400	\$2,500	\$2,600	\$2,700	\$2,800	\$2,900	\$3,000	\$3,100	\$3,200		
Leasing Fee for Each New Tenant (1/2 Month's Rent)	\$1,200	\$1,250	\$1,300	\$1,350	\$1,400	\$1,450	\$1,500	\$1,550	\$1,600		
10% Monthly Management Fee (Minimum \$150 per month)	\$240	\$250	\$260	\$270	\$280	\$290	\$300	\$310	\$320		
TOTAL Annual Fee	\$4,080	\$4,250	\$4,420	\$4,590	\$4,760	\$4,930	\$5,100	\$5,270	\$5,440		
Estimated Amount After Fee Deduction* (Annually)	\$24,720	\$25,750	\$26,780	\$27,810	\$28,840	\$29,870	\$30,900	\$31,930	\$32,960		
Estimated Amount After Fee Deduction* (Monthly)	\$2,060	\$2,146	\$2,232	\$2,318	\$2,403	\$2,489	\$2,575	\$2,661	\$2,747		

^{*}Owner's Need to Factor in: Property Taxes, Utilties, Condo Fees & Other Owner Expenses . Amounts are estimated based on assumptions of a general rental scenario.

	1/2 MONTH'S RENT + 10% MONTHLY MANAGEMENT FEE										
MONTHLY RENT SCENARIO	\$3,300	\$3,400	\$3,500	\$3,600	\$3,700	\$3,800	\$3,900	\$4,000	\$4,100		
Leasing Fee for Each New Tenant (1/2 Month's Rent)	\$1,650	\$1,700	\$1,750	\$1,800	\$1,850	\$1,900	\$1,950	\$2,000	\$2,050		
10% Monthly Management Fee (Minimum \$150 per month	\$330	\$340	\$350	\$360	\$370	\$380	\$390	\$400	\$410		
TOTAL Annual Fee	\$5,610	\$5,780	\$5,950	\$6,120	\$6,290	\$6,460	\$6,630	\$6,800	\$6,970		
Estimated Amount After Fee Deduction* (Annually)	\$33,990	\$35,020	\$36,050	\$37,080	\$38,110	\$39,140	\$40,170	\$41,200	\$42,23		
Estimated Amount After Fee Deduction* (Monthly)	\$2,833	\$2,918	\$3,004	\$3,090	\$3,176	\$3,262	\$3,348	\$3,433	\$3,519		

^{*}Owner's Need to Factor in: Property Taxes, Utilities, Condo Fees & Other Owner Expenses . Amounts are estimated based on assumptions of a general rental scenario.





ACE

ACCOUNTABLE, COMMITTED, EXPERIENCED.

FURNISHED

MANAGEMENT FEES & PLANS

FURNISHED

FURNISHED RENTAL PLAN
No Leasing Fee
+ 19% Management Fee

RPM Services

- ✓ Marketing & Leasing
- ✓ Move-In/Out Inspections
- ✓ Rent collection
- ✓ Maintenance Coordination
- ✓ Online Portal Access
- √ 24/7 Emergency Response
- ✓ Bookkeeping & Property Accounting
- ✓ Year-End Income / Expense Reports

plus

- ✓ Move-In/Out Cleaning Service
- ✓ Replenish Supplies at Cost

Owner shall pay a management fee equal to 19% of gross rents collection

Fully furnished short-term leases based on the demand of professionals coming into Calgary for undetermined length of stays (Most under 1 year lease term)

- 19% of monthly gross rent
- Laundry linens and towels after each move out
- Monthly report and monthly payout
- Restocking all supplies as needed with receipts and update to owners

Fully Furnished Tenants can often start with terms as short as month-to-month, 3 or 6 months and continue month-to-month. Some of our short-term Tenants have been with us for as long as two years.

Short Terms are ideal for times of uncertainty, as "LIFE HAPPENS"

FURNISHED PLAN (19% Management Fee) Integrated Leasing & Management Fees

Monthly Rent Scenario	1800	1900	2000	2100	2200
19% Monthly Management Fee (Minimum \$125 per month)	342	361	380	399	418
TOTAL Annual Fee	\$4,104	\$4,332	\$4,560	\$4,788	\$5,016
After Fee Deduction	\$17,496	\$18,468	\$19,440	\$20,412	\$21,384
After Fee Deduction	\$1,458	\$1,539	\$1,620	\$1,701	\$1,782





LEASE ONLY SERVICE

WE FIND & SECURE THE TENANT YOU MANAGE YOURSELF

MARKET EXPERTISE: Market expertise & knowledge with market rental rates; and knowledge of Tenant & Landlord legislation.

MINIMAL VACANCY RATES: Professional networking and marketing attract the right tenants much quicker with our national franchise advertising network.

STRICT TENANT SCREEN: Expertise and experience with track record of quality tenants.

LEASING FEE

LEASING FEE: ONE (1) MONTH'S RENT

LEASING SERVICES

MARKETING & ADVERTISING

LEASE RENEWALS

SHOW TENANT

SCREEN TENANT

SECURE TENANT

VERIFY REFERENCES/CREDIT

SIGNING LEASE AGREEMENT

SECURITY DEPOSIT COLLECTION



MANAGEMENT FEES



PROFESSIONAL PROPERTY MANAGEMENT

UNFURNISHED

FURNISHED





WHO

NAIGED BY

WHAT

dependently Owned & Operated Brokerage & Franchise | Calgary AB

Broker: Real Property Management ACE | 403,816,2306 | www.rpmace.ca

WHERE

SCREENING

WHEN

WHY

Independently Owned & Operated Brokerage & Franchise | Calgary AB

HOW



PRICING



WHAT IS THE DIFFERENCE?

ACE

LEASING VS. MANAGEMENT

ACCOUNTABLE. COMMITTED. EXPERIENCED.

LEASING ONLY VS MONTHLY A MANAGEMENT PLAN

IT'S ALL ABOUT THE NUMBERS

FEE STRUCTURE COMPARISON



FEES

LEASING ONLY vs. MONTHLY MANAGEMENT PLAN

ONE MONTH'S RENT	LEASING F	EE ONLY ("	Finder's Fee	7					
MONTHLY RENT SCENARIO	\$1,500	\$1,600	\$1,700	\$1,800	\$1,900	\$2,000	\$2,100	\$2,200	\$2,300
LEASING FEE FOR EACH NEW TENANT	\$1,500	\$1,600	\$1,700	\$1,800	\$1,900	\$2,000	\$2,100	\$2,200	\$2,300
1/2 MONTH'S RENT	+ 10% MC	NTHLY MA	NAGEMENT	FEE					
MONTHLY RENT SCENARIO	\$1,500	\$1,600	\$1,700	\$1,800	\$1,900	\$2,000	\$2,100	\$2,200	\$2,300
LEASING FEE FOR EACH NEW TENANT (1/2 Month's Rent)	\$750	\$800	\$850	\$900	\$950	\$1,000	\$1,050	\$1,100	\$1,150
10% MONTHLY MANAGEMENT FEE (Minimum \$125 per month)	\$150	\$160	\$170	\$180	\$190	\$200	\$210	\$220	\$230
TOTAL Annual Fee (Before GST)	\$2,550	\$2,720	\$2,890	\$3,060	\$3,230	\$3,400	\$ 3,570	\$3,740	\$3,910
ANNUAL AMOUNT AFTER FEE DEDUCTION*	\$15,450	\$16,480	\$17,510	\$18,540	\$19,570	\$20,600	\$21,630	\$22,660	\$23,690
MONTHLY AMOUNT AFTER FEE DEDUCTION*	\$1,288	\$1,373	\$1,459	\$1,545	\$1,631	\$1,717	\$1,803	\$1,888	\$1,974

^{*}Owner's Need to Factor in: GST of Management Fees, Property Taxes, Utilities, Condo Fees & Other Owner Expenses

	LEASING ONLY VS. MANAGEMENT PLAN								
TOTAL Annual Fee (Before GST)	\$2,550	\$2,720	\$2,890	\$3,060	\$3,230	\$3,400	\$3,570	\$3,740	\$3,910
Leasing Fee for Each New Tenant (1 Month's Rent)	\$1,500	\$1,600	\$1,700	\$1,800	\$1,900	\$2,000	\$2,100	\$2,200	\$2,300
ANNUAL FEE DIFFERENCE	\$1,050	\$1,120	\$1,190	\$1,260	\$1,330	\$1,400	\$1,470	\$1,540	\$1,610
ANNUAL FEE DIFFERENCE / 12 MONTHS	888	\$93	\$99	\$105	\$111	\$117	\$123	\$128	\$134



REAL PROPERTY MANAGEMENT ACE

403.816.2308 ace@realpropertymgt.ca www.rpmace.ca



UNFURNISHED

MUCH DOES PROPERTY MANAGEMENT COST?

ACE

ACCOUNTABLE. COMMITTED. EXPERIENCED.

UNFURNISHED

LEASING & PROPERTY MANAGEMENT FEES

PLACING A TENANT LEASING FEE: (½) HALF MONTH'S RENT

Leasing Fee based on each new tenant placed based on a 1 year term.

MANAGING A TENANT
MANAGEMENT FEE

10% MONTHLY of GROSS RENT

Minimum \$150/month



WHAT DO WE DO?

RPM Services

- ✓ Marketing & Leasing
- ✓ Move-In/Out Inspections
- ✓ Rent collection
- ✓ Maintenance Coordination
- ✓ Online Portal Access
- √ 24/7 Emergency Response
- ✓ Bookkeeping & Property Accounting
- ✓ Year-End Income / Expense Reports















