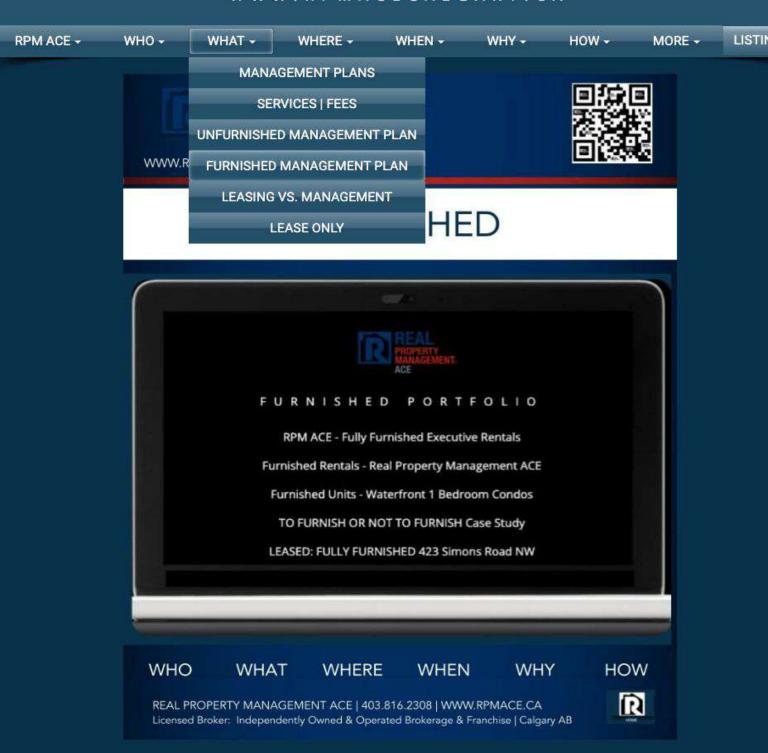
#RPMACECALGARYPORTFOLIO



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ALL ABOUT THE NUMBERS

TO FURNISH OR NOT TO FURNISH?

2 BEDROOMS LOWER BUDGET FURNITURE COST TO FURNISH 1 BEDROOM EXAMPLE \$3820 X 2 = \$7640

MAN POWER LABOUR

ASSUMING MIN. 40 HOURS SPACED OUT OVER 2 WEEKS \$35/HOUR BETWEEN ADMIN; HANDYMAN;

40 HOURS Est. x \$35.00 = \$1400 60 HOURS x \$35.00 = \$2100

DEPENDING ON CONTINGIES, HOURS

1 BEDROOM COSTS (LOWER BUDGET) FXAMPLE

Sofa (3 seater fabric)	1000
Dining table & chairs	300
Bed frames	700
Bedroom dresser & side tables	290
Unit entrance rug	30
Pots & pans, Cookie sheet, Hood fan filters	180
Pillows, bed linen & duvet sets	320
Mattress & pillow protectors	90
Bath mat, Shower curtain, Towels	130
TOTAL	3040
Mattresses?	700
Iron board & iron?	80
S TOTAL	3820

MAY VARY









FOR LEASE

ACCOUNTABLE COMMITTED EXPERIENCED.

UNFURNISHED RENTAL PLAN

- 1 Month Leasing Fee
- + 10% Management Fee

RPM Services

- ✓ Marketing & Leasing
- ✓ Move-In/Out Inspections
- ✓ Rent collection
- ✓ Maintenance Coordination
- ✓ Online Portal Access
- √ 24/7 Emergency Response
- ✓ Bookkeeping & Property Accounting
- ✓ Year-End Income / Expense Reports



Owner shall pay a management fee equal to 10% of gross rents collection (minimum of \$125.00 per month)

Unfurnished leases are typically 1 year.

- 10% of monthly gross rent
- Monthly report and monthly payout

Unfurnished Tenants can often start with with 6 months or one year terms and end up renewing and staying longer term. Some of our short-term Tenants have been with us for as long as two years.

Long Terms tenants are ideal for owner stability. However, in a down market due depressed economy, where there is uncertainty 1 year terms are actually not as "stable" as Owners perceive.

Locking low rates for 1 year term is actually not as beneficial to Owners for Tenants.

minimum of \$125.00 per month)	UNFURNISHED PLAN (1 Month Leasing Fee + 10% Management Fee)								
Monthly Rent Scenario	1800	1900	2000	2100	2200				
Leasing Fee for Each New Tenant (1 Month's Rent)	1800	1900	2000	2100	2200				
10% Monthly Management Fee (Minimum \$125 per month)	180	190	200	210	220				
TOTAL Annual Fee	\$3,960	\$4,180	\$4,400	\$4,620	\$4,840				
Annual Revenue After Fee Deduction	\$17,640	\$18,620	\$19,600	\$20,580	\$21,560				
Monthly Revenue After Fee Deduction	\$1,470	\$1,552	\$1,633	\$1,715	\$1,797				



REAL PROPERTY MANAGEMENT ACE



FURNISHING CHECKLIST

TO FURNISH OR NOT TO FURNISH?



UNFURNISHED VS. FURNISHED

FEE STRUCTURE COMPARISON \$2400-3200 RENTAL SCENARIO

	1/2 MONTH'S RENT + 10% MONTHLY MANAGEMENT FEE										
Monthly Rant Scenario	2400	2900	2600	2700	3900	2900	3000	3100	3000		
Lessing For for Each New Tenant (1 Month's Rent)	1200	1250	1200	1350	1400	1400	1000	1500	1900		
10% Manthly Management Fee *Minimum	240	290	290	270	290	290	300	310	320		
TOTAL Annual Fee	\$4,000	\$4,250	\$4,429	\$4,190	\$4,758	\$4,930	\$5,100	\$5,279	\$5,440		
Annual Amount After Fee Deduction*	\$24,720	\$25,750	\$26,790	\$27,810	526,640	\$29,870	\$30,500	\$51,830	\$12,960		
Monthly Amount After Fee Deduction*	\$2,060	\$2,146	\$2,212	\$2,319	\$2,483	\$2,489	£1,575	\$2,661	52,747		

Owner's Carry Costs such as Property Yases, Utilities, Condo Feez & Other Owner Expenses not included in the Monthly

FURNISHED MANAGEMENT PLAN

FURNISHED RENTALS PORTFOLIO

FURNISHED AT WATERFRONT

WORKING WITH EXECUTIVES: CREATING YOUR HOME AWAY FROM HOME



KITCHEN

- Cl Toanter CI Microvers
- C) Coffee Naker
- El Electric Rettle
- C) You Pot
- Cl Garbage Can
- C) Oven Mitts
- C) Large pot with lid
- D Medium pot with lid.
- C) Small pot with lid
- C) Frying Pan Set
- Disarrer pan
- ☐ Medium part D Small pan
- Cl Cutting Board
- CI Stratoer
- Optional but Guests Love:
- C Building Pan
- C) Blender
- D Mixing Bawls C) Measuring Cup
- ☐ Measuring Spoons.
- Cl Grater ET WINNE



- 2 Sets of Disnerware for 4
- C) & Large Plates
- CLB small plates
- D & bowls
- CI & Large Spoons D & Medium Spoons
- CL# Small Spoons
- C) & Butter Knives
- D & Steak Knives
- D & Miles
- El 8 Tail Glasses
- D & Short Glasses
- CI & Wood Glasses (2) Wine opener
- C) Mixing Spoon
- C) Spatola
- C) Kittly Block Let.
- D Schools C) Salt & Pepper Shakers
- CI Hot plate mats







WORKING WITH EXECUTIVES: CREATING YOUR HOME AWAY FROM HOME



Fully Furnished Checklist

ENTRANCE/FOYER

- Cl Shoe/Door Mat
- Optional but Guests Love:
- D Entrance Console Table
- C Storage Sench to put things like umbrellas,
- hats and/or to sit to put on shoes
- 25 Small mirror

LIVING ROOM

- II Couch and/or Puli-Out Bed
- C) Chaine (If space allows)
- C) Coffee Table
- Cl 2 Table Lamps
- III 2 Side/End Tables
- Cl. 1 Floor Lamps
- CI TY
- D TV Stand
- (3) Decorative Hus
- Cl. 3-4 Decorative
- [] Throw/Blanket
- II ! large nice painting above couch
- (3) Clock adds accent, decor and functionality
- III Faux decorative plants





Real Property Management

ACE

Achievy Client Confidence Expertise & Excellence.

DINING ROOM

- C1 Dining Table
- Cl Table Mets Protects and adds a grea
- decorative touch
- CT Chairs 4 Chairs
- C) Ber stools if there's a breakfast bar o tsland
- Cl. I large nice painting above dining table







REAL PROPERTY MANAGEMENT ACE



HOW

MUCH DOES PROPERTY MANAGEMENT COST? FEES & PLANS

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UNFURNISHED	FEE STRUCTURE CONFARISON											
	UNFURNISHED PLAN (1/2 Month Leasing Fee + 10% Management Fee)											
Monthly Rent Scenario	1500	2000	2500	3000	3500	4000	4500	5000	5500	6000		
Leasing Fee for Each New Tenant (1/2 Month's Rent)	750	1000	1250	1500	1750	2000	2250	2500	2750	3000		
10% Monthly Management Fee	150	200	250	300	350	400	450	500	550	600		
TOTAL Annual Fee	\$2,550	\$3,400	\$4,250	\$5,100	\$5,950	\$6,800	\$7,650	\$8,500	\$9,350	\$10,200		
Annual Revenue After Fee Deduction	\$15,450	\$20,600	\$25,750	\$30,900	\$36,050	\$41,200	\$46,350	\$51,500	\$56,650	\$61,800		
Monthly Revenue After Fee Deduction	\$1,288	\$1,717	\$2,146	\$2,575	\$3,004	\$3,433	\$3,863	\$4,292	\$4,721	\$5,150		

FURNISHED	FURNISHED PLAN (19% Management Fee, Integrated Leasing & Management Fees)									
Monthly Rent Scenario	1500	2000	2500	3000	3500	4000	4500	5000	5500	6000
19% Monthly Management Fee	285	380	475	570	665	760	855	950	1045	1140
TOTAL Annual Fee	\$3,420	\$4,560	\$5,700	\$6,840	\$7,980	\$9,120	\$10,260	\$11,400	\$12,540	\$13,680
Annual Revenue After Fee Deduction	\$14,580	\$19,440	\$24,300	\$29,160	\$34,020	\$38,880	\$43,740	\$48,600	\$53,460	\$58,320
Monthly Revenue After Fee Deduction	\$1,215	\$1,620	\$2,025	\$2,430	\$2,835	\$3,240	\$3,645	\$4,050	\$4,455	\$4,860

PROPERTY MANAGEMENT PLANS

UNFURNISHED **OWNER** MANAGEMENT **AGREEMENT**

LEASE ONLY **OWNER** MANAGEMENT **AGREEMENT**

FURNISHED OWNER MANAGEMENT **AGREEMENT**



REAL PROPERTY MANAGEMENT ACE 403,816.2308 ace@realpropertymgt.ca www.rpmace.ca

Broker, Real Property Management ACE | Independently Owned & Operated Brokerage & Franchise | Calgary AB



FOR LEASE

ACCOUNTABLE. COMMITTED. EXPERIENCED.

FURNISHED RENTAL PLAN No Leasing Fee + 19% Management Fee

RPM Services

- ✓ Marketing & Leasing
- ✓ Move-In/Out Inspections
- ✓ Rent collection
- ✓ Maintenance Coordination
- ✓ Online Portal Access
- √ 24/7 Emergency Response
- ✓ Bookkeeping & Property Accounting
- ✓ Year-End Income / Expense Reports

plus

- ✓ Move-In/Out Cleaning Service
- ✓ Replenish Supplies at Cost

Owner shall pay a management fee equal to 19% of gross rents collection (minimum of \$125.00 per month)

Fully furnished short-term leases based on the demand of professionals coming into Calgary for undetermined length of stays (Most under 1 year lease term)

- 19% of monthly gross rent
- Laundry linens and towels after each move out
- Monthly report and monthly payout
- Restocking all supplies as needed with receipts and update to owners

Fully Furnished Tenants can often start with terms as short as month-to-month, 3 or 6 months and continue month-to-month. Some of our short-term Tenants have been with us for as long as two years.

Short Terms are ideal for times of uncertainty, as "LIFE HAPPENS"

FURNISHED PLAN (19% Management Fee) Integrated Leasing & Management Fees

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Monthly Rent Scenario	1800	1900	2000	2100	2200
19% Monthly Management Fee (Minimum \$125 per month)	342	361	380	399	418
TOTAL Annual Fee	\$4,104	\$4,332	\$4,560	\$4,788	\$5,016
After Fee Deduction	\$17,496	\$18,468	\$19,440	\$20,412	\$21,384
After Fee Deduction	\$1,458	\$1,539	\$1,620	\$1,701	\$1,782



REAL PROPERTY MANAGEMENT ACE



WHAT IF I NEED TO HIRE PROPERTY MANAGEMENT?

ACE

ACCOUNTABLE, COMMITTED, EXPERIENCED.

LEASING & PROPERTY MANAGEMENT FEES

ALL ABOUT NUMBERS DO THE NUMBERS WORK TO FURNISH?

UNFURNISHED	(1/2 Mo				
Monthly Rent Scenario	1500	1800	2100	2300	3000
Leasing Fee for Each New Tenant (1/2 Month's Rent)	750	900	1050	1150	1500
10% Monthly Management Fee	150	180	210	230	300
(Minimum \$125 per month)	\$125	\$125	\$125	\$125	\$125
TOTAL Annual Fee	\$2,550	\$3,060	\$3,570	\$3,910	\$5,100
Annual Rent After Fee Deduction	\$15,450	\$18,540	\$21,630	\$23,690	\$30,900
Monthly Rent After Fee Deduction	\$1,288	\$1,545	\$1,803	\$1,974	\$2,575

^{*}Minus Carrying Costs: Mortgage Payments, Owner/Landlord Insurance, Condo or Community Fees, Property Tax, Utilities



UNFURNISHED VS. FURNISHED

FEE STRUCTURE COMPARISON \$2400-3200 RENTAL SCENARIO

	1/2 MONTH'S RENT + 10% MONTHLY MANAGEMENT FEE										
Monthly Rent Scenario	2400	2500	2600	2700	2800	2900	3000	3100	3200		
Leasing Fee for Each New Tenant (1 Month's Rent)	1200	1250	1300	1350	1400	1450	1500	1550	1600		
10% Monthly Management Fee	240	250	260	270	280	290	300	310	320		
TOTAL Annual Fee	\$4,080	\$4,250	\$4,420	\$4,590	\$4,760	\$4,930	\$5,100	\$5,270	\$5,440		
Annual Amount After Fee Deduction*	\$24,720	\$25,750	\$26,780	\$27,810	\$28,840	\$29,870	\$30,900	\$31,930	\$32,960		
Monthly Amount After Fee Deduction*	\$2,060	\$2,146	\$2,232	\$2,318	\$2,403	\$2,489	\$2,575	\$2,661	\$2,747		

^{*}Owner's Carry Costs such as Property Taxes, Utilities, Condo Fees & Other Owner Expenses not included in the Monthly Rental Scenario comparison.



REAL PROPERTY MANAGEMENT ACE



WHO - RPMACE WHAT - WHERE - WHEN - WHY - HOW - MORE - LISTINGS



TO FURNISH OR NOT TO FURNISH | RPMACE BLOG TO FURNISH OR NOT TO FURNISH | RPMACE BROCHURE copy Luxury HOMES RENTAL MARKET - To Furnish or Not to Furnish





FURNISHED

FURNISH OR NOT FURNISH?

FURNISHED RENTALS
FURNISHED PORTFOLIO
FURNISHED WATERFRONT









MANAGEMENT PLANS

UNFURNISHED VS. FURNISHED

UV	NFURNISHED RENTAL PLAN	G	URNISHED RENTAL PLAN
	1 MONTH LEASING FEE		NO LEASING FEE
	+ 10% MANAGEMENT FEE		19% MANAGEMENT FEE
	RPM SERVICES		RPM SERVICES
	MARKETING & LEASING		MARKETING & LEASING
	MOVE-IN/OUT INSPECTIONS		MOVE-IN/OUT INSPECTIONS
	RENT COLLECTION		RENT COLLECTION
₽	MAINTENANCE COORDINATION		MAINTENANCE COORDINATION
•	ONLINE PORTAL ACCESS	<u> </u>	ONLINE PORTAL ACCESS
	24/7 EMERGENCY RESPONSE	0	24/7 EMERGENCY RESPONSE
	PROPERTY BOOKKEEPING	0	PROPERTY BOOKKEEPING
	PROPERTY ACCOUNTING	0	PROPERTY ACCOUNTING
	YEAR-END INCOME REPORTS		YEAR-END INCOME REPORTS
	YEAR-END EXPENSE REPORTS	•	YEAR-END EXPENSE REPORTS
	Tenant Move Out Marketing & Sales	□	FURNISHINGS INVENTORY
	Lease Reviewed Pro-Lease Activities		REPORTS
	MANAGEMENT. ACE Application/Tenant	0	REPLENISH INVENTORY SUPPLIES
	Existent Qualifying Maintenance & Inquestions	0	LAUNDRY LINENS



ACE

ACCOUNTABLE, COMMITTED, EXPERIENCED.

WHAT IF I NEED TO HIRE PROPERTY MANAGEMENT?

LEASING & PROPERTY MANAGEMENT FEES

UNFURNISHED RENTAL PLAN 1 Month Leasing Fee

+ 10% Management Fee

RPM Services

- ✓ Marketing & Leasing
- ✓ Move-In/Out Inspections
- ✓ Rent collection
- ✓ Maintenance Coordination
- ✓ Online Portal Access
- √ 24/7 Emergency Response
- ✓ Bookkeeping & Property Accounting
- ✓ Year-End Income / Expense Reports

Owner shall pay a management fee equal to 10% of gross rents collection (minimum of \$125.00 per month)

Leasing Fee: Month's Rent 1/2
(per new tenant based on minimum one year lease term, otherwise, will be prorated by lease term)

FURNISHED RENTAL PLAN
No Leasing Fee
HB% + 15% Management Fee

RPM Services

- ✓ Marketing & Leasing
- ✓ Move-In/Out Inspections
- ✓ Rent collection
- ✓ Maintenance Coordination
- ✓ Online Portal Access
- 24/7 Emergency Response
- ✓ Bookkeeping & Property Accounting
- ✓ Year-End Income / Expense Reports
- 19% of monthly gross rent
- Laundry linens and towels after each move out
- Monthly report and monthly payout
- Restocking all supplies as needed with receipts and update to owners

Preferred Partnership Rate Clients of Justin Havre & Associates

UNFURNISHED: Leasing Fee ½ Month's Rent FURNISHED: No Leasing Fee 18% Management Fee

- Initial Set-Up Fee: \$500 WAIVED
- Advertising Fee: \$50 WAIVED
- Credit Check: \$15
- Periodic Inspection Fee: \$80 WAIVED
- ✓ Lease Renewal Fees: \$295
- ✓ Property Manager / Maintenance Call out Fee: \$45 per hour
- Property Manager Emergency Service Call: \$75 per hour
- 50% of late fees collected if the tenant pays rent late. Late fees are set by regulations.
- General Maintenance: Vendor Costs + 10%
- Major Renovation or Special Projects: to be discussed on a case by case basis

Property Management vs Asset Management

PROPERTY MANAGEMENT









JUSTIN III HAVRE 🥽 RE/MAX FIRST



ASSET MANAGEMENT













Fully furnished short-term leases based on the demand of professionals with shorter and month-month length of stays (Most under 1 year lease term)



REAL PROPERTY MANAGEMENT ACE





WHO WHAT WHERE WHEN WHY HOW

ASK ACE | ALL ABOUT | PROPERTY MANAGEMENT

RPMACECALGARY | WHO | WHAT | WHERE | WHEN | WHY |HOW |

WHO ARE WE? WHEN | CELEBRATING 5 YEARS

WHAT DO WE DO? WHEN AN OWNER CALLS

WHAT PROPERTY MANAGEMENT PLANS WHEN | THEN | NOW | RENTAL MARKET |

DO WE OFFER? IN THE NEWS

WHAT IF I NEED PROPERTY WHEN YOU ARE READY | NEXT STEPS

MANAGEMENT? WITH RPM ACE!

WHAT IS THE DIFFERENCE? LEASING VS. WHY RPM ACE?

MANAGEMENT _____

WHERE DO WE MANAGE?

HOW MUCH DOES PROPERTY

THIS IS CALGARY | ALL ABOUT LIFESTYLE MANAGEMENT COST?

THIS IS CALGARY | BELTLINE HOW MUCH CAN I RENT FOR?

THIS IS CALGARY | EAST VILLAGE OWNER IS READY | NEXT STEPS

THIS IS CALGARY | EAU CLAIRE PROPERTY MANAGEMENT |
INFORMATION PACKAGES

OWNER INFORMATION PACKAGE |

HOW IS CALGARY'S RENTAL MARKET?

DOWNLOAD PDF





CALGARY REAL ESTATE MARKET THEN & NOW

MORE WE LEARN | MORE YOU EARN

Q3 2022 CALGARY RENTAL MARKET



Q1 2021 CALGARY RENTAL MARKET



Q2 2022 CALGARY RENTAL MARKET



