



Enchanted Forest Property Owners Association – 2022 Mosquito/Tick and Pest Control Quote

Attn. Tom and Sherice

November 16, 2021

Hello Tom and Sherice:

Per our recent discussion, please see the amended proposal(s) assuming a minimum of 50 properties.

MOSQUITO and TICK:

2022 Season options- Late April through September (7 visits)

- 1) \$300.00 per season per property (\$42.86 per visit)
- 2) All-natural organic option: \$400.00 per season per property (\$57.14 per visit)
- 3) Tick add-on \$150.00 per season per property (\$21.43 per visit)

Although the target pest is a Mosquito, secondary benefits of mosquito treatments also include control of: Ticks, Gypsy Moth Caterpillars, Beetles, Mites, Fleas, Crickets, Earwigs, Stink Bugs, Ants, Spiders, etc.

GENERAL EXTERIOR PEST CONTROL- OPTIONAL ADD-ON (prices below reflect combined mosquito and pest control service options only; call for stand-alone pest control pricing without Mosquito service)

Treats around perimeter of dwellings, windows, and soffits: Service is every 60 days. Helps control ants, spiders, stink bugs, earwigs, centipedes, etc. (can provide a full list of included insects covered under this service. Additional prices for carpenter ants, termites, wasps, and rodents)

2022, April/June/August/October

\$160.00 per season per property (\$40.00 per visit)



TERMS-

*Quote assumes a minimum volume of 50 properties for the full 2022 season with commitment by February 1st 2022. If by February 1st, 2022 the 50-property minimum has not been reached, we can collectively re-negotiate pricing which would incrementally be a bit higher based on volume but still discounted regardless.

*No contracts are required at any time, but payment in full prior to season start is requested. This helps us budget, plan, inventory product, and staff accordingly. If a cancellation is needed for any reason, the prorated amount will be refunded.

- 10% savings if paid in full by December 31, 2021

- 5% savings if paid prior to February 1, 2022

*Any additional properties can sign up at any time they wish but no further discounts are offered past February 1st.

*Any properties choosing to start after the first service visit date (approx. Mid-April) will be prorated according to the "per visit" rates

*Each common area, if requested by the Association, would be subject to the "per property" price as illustrated above.

*Quote assumes all properties are treated on the same cycle, on the same day(s), as scheduled in our routing system

*Due to the custom nature of the quoted pricing, all arrangements must be made by contacting Valarie Gabel, Office Manager (616) 204-7092 vgabel@bugsbite.com or Willy Beach, Owner (616) 644-8579 willy@bugsbite.com

*Each customer receives a text AND email the day prior to each service date as a courtesy alert.

*It is inevitable that we will have a weather delay/cancellation for wind and/or rain. If so, everyone will be notified and then scheduled for the following day, assuming the weather that day is acceptable.

*Information needed for account sign-up and communication purposes:

Name

Address (property address and billing address if seasonal)

Cell Phone (service text alerts)

E-mail address (invoices and weather alerts)

Payment method (check or credit/debit card)

Thank you for the opportunity to quote. We look forward to partnering with you.

Regards,

Willy Beach, Owner

616-644-8579

[Willy@bugsbite.com](mailto:willy@bugsbite.com)

www.bugsbite.com

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